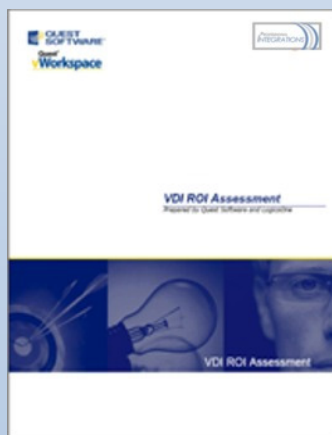


ROI Assessment Overview

This ROI assessment service is designed to give you a clear view of desktop consolidation opportunities within your existing physical desktop environment. We assess your current desktop landscape to determine your specific potential costs and saving which better prepare your organization to determine if a VDI project is right for you.

Deliverables:

- ROI analysis report estimating VDI cost savings over a 3 year period including:
 - ROI %
 - Payback Period
 - Capital Expenditures
 - Operating Expenses
 - Software Expenses
 - Facilities Costs
 - Desktop Downtime
 - More...



Quest and Dempsey Bluevar Combine to Offer an ROI Assessment Package for Virtual Desktop Infrastructure

Wondering how to accomplish Desktop Management objectives with limited funds?

Shrinking PC refresh cycles, a capital budget squeeze, limited support staff, and increasing pressures to meet business objective with less, define the desktop landscape for many organizations. Many believe answers lie in Virtual Desktop Infrastructure (VDI).

VDI allows you to move all the computing resources away from the desktop and into the data center. There is no change to the applications or desktop environment, no application sharing and no retraining required. Administrators can allow users to install applications, customize their desktop environment and use local printers and USB devices. Desktop management improves with VDI because technicians can perform tasks in a centralized data center that would otherwise require an in-person visit.

But still organizations are leery of diving into the virtual desktop pool. And greater yet are the number of organizations who do not fully understand all the avenues for returns on investment and true total cost of ownership.

Quest and Dempsey Bluevar want to show you how VDI can improve your existing environment, while saving time and money with limited capital investment. Take advantage of a VDI ROI Assessment designed to arm you with facts and help you understand the vast potential of desktop virtualization.

Desktop Virtualization Offers Answers in Tough Economic Conditions

- **Reduce Desktop Set-up Time**
15 min **vs** 4 hours for traditional PC
- **Annual hardware savings up to 90%**
Desktop refresh cycle is doubled (6 vs 3 years)
- **75% Reduction in Power Consumption**
Virtual desktop uses 30 watts **vs** 120 with traditional PC
- **Reduce Desktop Downtime by Up to 90%**
Keeping your employees more productive
- **Centrally Manage Desktops**
Much fewer “desktop” visits, easier to apply software updates for everyone, much more secure
- **High ROI – Accelerated Payback**
Typical projects have 250% ROI and Payback period measured in months not years

Contact Aaron Biehl, 714-352-8060, for your FREE VDI ROI Assessment
What do you have to lose?



The Only Enterprise-Grade
Desktop Deployment &
Application Delivery Platform –
enabling Server-Hosted Desktop
and Presentation Virtualization

vWorkspace Benefits

- **Platform-Agnostic**
Future-proof your desktop virtualization environment
- **Customer-Proven**
Millions of users rely on this mature 6th generation product
- **Superior End-user Experience**
Ensure the virtual PC responds like a physical one
- **Enterprise-Grade**
Most broad feature set at an economical price
- **Multi-Deployment Options**
Manage Terminal Services, VDI, and Blade PCs with a single product – single console



Contact Dempsey Bluevar

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Overview

The ROI assessment offering will allow your team to better understand the financial benefits and technical advantages of using Quest vWorkspace and VDI as a key strategy in your desktop management portfolio.

Services

A Dempsey Bluevar enterprise VDI consultant will perform the following tasks to understand the current management model:

- Whiteboard session to explain underlying concepts of VDI, vWorkspace, and desktop challenges faced by organization in similar vertical and size
- Hold two one-hour interview sessions with key stakeholders to understand current desktop environment and associated costs
- Collect system and performance data on up to 200 existing Windows desktops systems (for up to 30 days).
- Provide a detailed desktop consolidation report including a preliminary total cost of ownership and ROI analysis of the sample environment and recommendations

Requirements

- Dedicated networked (including Internet access) server with at least 500 MHz CPU, 4 GB RAM, and 20 GB free disk space
- Local and domain administrator (root) access to existing desktops to gather data for use in analysis

Key Benefits

- Estimate potential virtual desktop cost savings
- Estimate required hardware and virtual infrastructure licensing costs
- Leverage extensive and proven Professional Integrations and Quest methodologies and professional services experience



Dempsey Bluevar is ready to help you succeed from the planning and design process to everyday upkeep. Our staff of technology and business specialists has many years of experience and ample industry certifications in all aspects of infrastructure and network design, integration, security and analysis.

Dempsey Bluevar will verify that the infrastructure you install today will deliver the performance you need to stay competitive. Because we work as a member of your team, Dempsey Bluevar's consultants are able to tailor a specific program to each of your needs and enhance your current workforce.

Our goal is to always help our clients lower costs and efficiently capture more business. *Return on investment* is at the top of our list when it comes to evaluating technology solutions for our clients.

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